CONFIDENTIAL

March 31, 1977

PERSONAL & CONFIDENTIAL

AIR MAIL

Dr. Max Hausermann
Philip Morris Europe S.A.
Research and Development
P. O. Box 11
2003 Neuchatel
Switzerland

Dear Max:

I received a copy of Helmut Geisch's March 24, 1977, letter to Jerry Osmalov concerning pesticide residue analyses. As you were copied, you know that Helmut was requesting that we send samples directly to INBIFO. This suggested procedure is in direct conflict with our communications from the New York Office. We have gone to great pains to eliminate any written contact with INBIFO, and I would like to maintain this structure.

Therefore, I am advising Jerry Osmalov to continue sending samples to Neuchatel for transshipment to INBIFO. If this procedure is unacceptable to you, perhaps we should consider a "dummy" mailing address in Köln for the receipt of samples. The written analytical data will still have to be routed through PMI if we are to avoid direct contact with INBIFO and Philip Morris U.S.A. I'll leave it to you to decide what route you will follow.

2000512704

Code: 1997 - 005 - 005 - F

Source: https://www.industrydocuments.ucsf.edu/docs/pfnk0001

CONFIDENTIAL

In any event, I would suggest you retrieve the March 24 letter Helmut Gaisen sent to Jerry, including all copies. My copy is returned herewith.

I look forward to your comments.

Best personal regards.

Robert B. Seligman

RBS/sgr

Attachment (1)

Code: 1997 - 005 - 005 - F

2000512795

PM3000981140

Source: https://www.industrydocuments.ucsf.edu/docs/pfnk0001